

GOVERNMENT OF SINDH TRANSPORT & MASS TRANSIT DEPARTMENT SINDH MASS TRANSIT AUTHORITY

28 May 2019

Dear Madame or Sir,

Karachi Bus Rapid Transit (BRT) Red Line Project International Procurement Roadshow – Istanbul – 13-15 June 2019

The Karachi BRT Red Line Project Team will be holding an international Procurement Roadshow for the Karachi BRT Red Line Project in Istanbul on 13 to 15 June 2019.

Our aim is to attract international and national contractors, suppliers and consulting firms to participate in this high-profile project for Karachi, the Province of Sindh and Pakistan. The main objectives of the event are to:

- Present the project, and provide detailed information on ADB's Procurement Guidelines;
- Gain feedback from the audience on proposed procurement packages, interest and limitation to bid for the project; and
- Fine tune and finalize the project procurement plan and bidding documents to maximize interest from potential international and national bidders.

We should be obliged if you and/or your colleagues would be interested in participating in this event. Attachment 1 lists the international contract tenders that will be offered under the Karachi Red Line Project.

The tentative agenda for the event is:

Date	Activity	Speaker	Time
Day 1:	Morning Session:		
Thursday 13 June	Overall Project Presentation	GoS	09:00
	ADB's New Procurement Framework (2017)	ADB	10:00
	Project Procurement Plan	GoS	11:00
	Afternoon Session: Civil Works		
	Technical Specifications	EPC	13:30
	Contractual Requirements	EPC	15:30
	Q&A Session		17:00

Day 2:	Morning Session: BRT Fleet		
Friday 14 June	Technical Specifications	ODBM	09:00
	Contractual Requirements	ODBM	10:30
	Q&A Session		11:30
	Afternoon Session: System Control Goods & Services		
	Technical Specifications	ODBM	13:30
	Contractual Requirements	ODBM	15:00
	Q&A Session		16:00
Day 3:	Morning Session: Construction Supervision		
Saturday 15 June	Skillsets and Team Composition	GoS-ADB	09:00
	Contractual Requirements	ADB	10:30
	Q&A Session		11:30

ADB = Asian Development Bank; GoS = Government of Sindh; EPC = Engineering and Procurement Consultant; ODBM = Operational Design and Business Model consultant.

The venue for the event is:

Hotel: The St. Regis Istanbul, Mim Kemal Oke Cad No 35 Nisantasi Sisli 34367, 34, Turkey

We look forward to hearing of your interest. For confirmation of attendance or request for further information, please write to: Redlinebrt@gmail.com.

Yours faithfully,

Managing Director, Sindh Mass Transit Authority

Karachi BRT Red Line Project International Road Show – Istanbul 13-15 June 2019 List of Proposed Contracts for International Tender

Item	Name	Nature of Activities	Targeted Companies	Type of Contract	Estimated Value
1.	Project Management and Construction Supervision	 Detailed engineering design Project management Contract management Construction supervision ("The Engineer" as per FIDIC rules of contract) 	Consulting Firms	Consulting Services (18 months)	\$12 million
2.	BRT Red Line Corridor and Associated Facilities	 Road works Drainage works Structures (bridges and underpasses) Utilities' relocation Buildings (BRT stations and depots) 	Contractors	Civil Works	\$270 million
3.	BRT Fleet	 Detailed design of vehicles Prototype(s) for validation Production Delivery Training of drivers and mechanics 5-year maintenance supervision 	Bus Suppliers	Goods	\$60 million
4.	System Control Goods and Services	 Design Production Installation Testing and Commissioning Operations and Maintenance (10 years) Station Services (security, janitorial, landscaping, light maintenance, etc.) System Control Services 	ITS Suppliers Service Providers	Goods and Services	- Goods Supply: \$26.5 million - 10-Year Service Contract: \$70 million
5.	Biogas Plant Supply and Installation	 Detailed Engineering Design Construction Testing and Commissioning Operations and Maintenance (10 years) 	Consulting Firms Contractors Biogas Operators	Design-Build- Operate (DBO)	Design and Construction: \$10.2 million

ITS = Intelligent Transport Systems, including mainly (i) Fare system; (ii) Passenger Information System; (iii) BRT Control Centre; and (iv) Bicycle Sharing System.